

IACA Seminar

CDC – Collective or just Complex DC?

February 4, 2016

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Setting the scene

The main message

- i) Collective buffers do not add value
- ii) CDC outcomes are possible today
- iii) The ALM based static investment mix is not a safe haven



Hard working people deserve a better DC

Dutch CDC debate – Mixing up arguments

Technical arguments

Hard science

Quantifiable

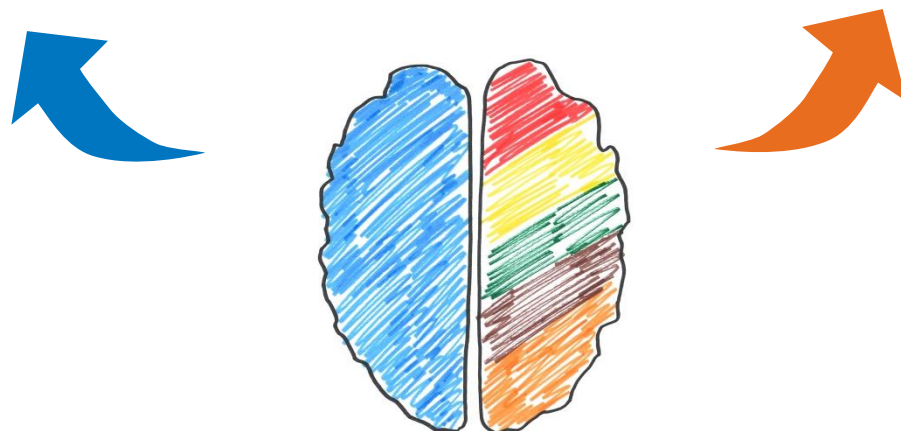
“Objective”

Governance arguments

Soft science

Difficult to measure

Vested interests



Technical Arguments

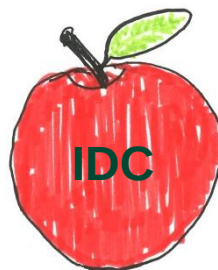
Challenge with CDC claims



Given a 33% better outcome as
an individual pension



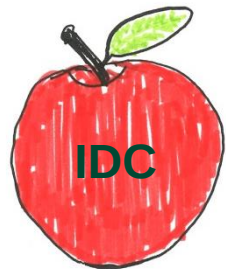
Collective Pensions in the UK II – RSA 2013



VS



Intuition:



Same contributions
+
Same investment returns
+
Same mortality gains
+
Same costs
=
Same financial outcomes





Intergenerational risk sharing

Anticipated gains (Netspar, Dutch research institute):

1% Welfare increase

=

10 bps additional return per year

Observed downside:

Limited transparency

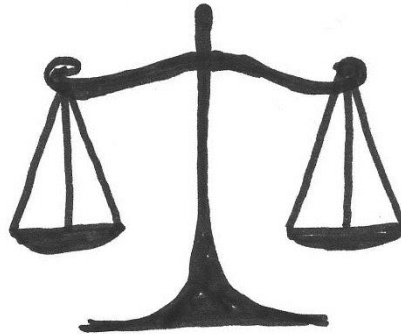
Political risk

Unclear ownership rights

One size fits all

Technical verdict

Insight #1: CDC adds complexity (not value)



Governance Arguments

Pension design



Member outcomes!

- But what is a good life-cycle design?
- How many choices should the member have?
- Investment strategy?

Collective implementation

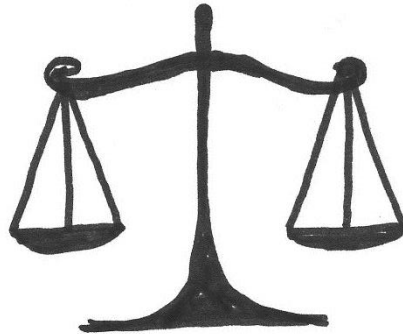
Theory: **Collective procurement power**
 Focus on members outcomes
 Alignment of interests

Outcome: **Mixed bag of evidence!**



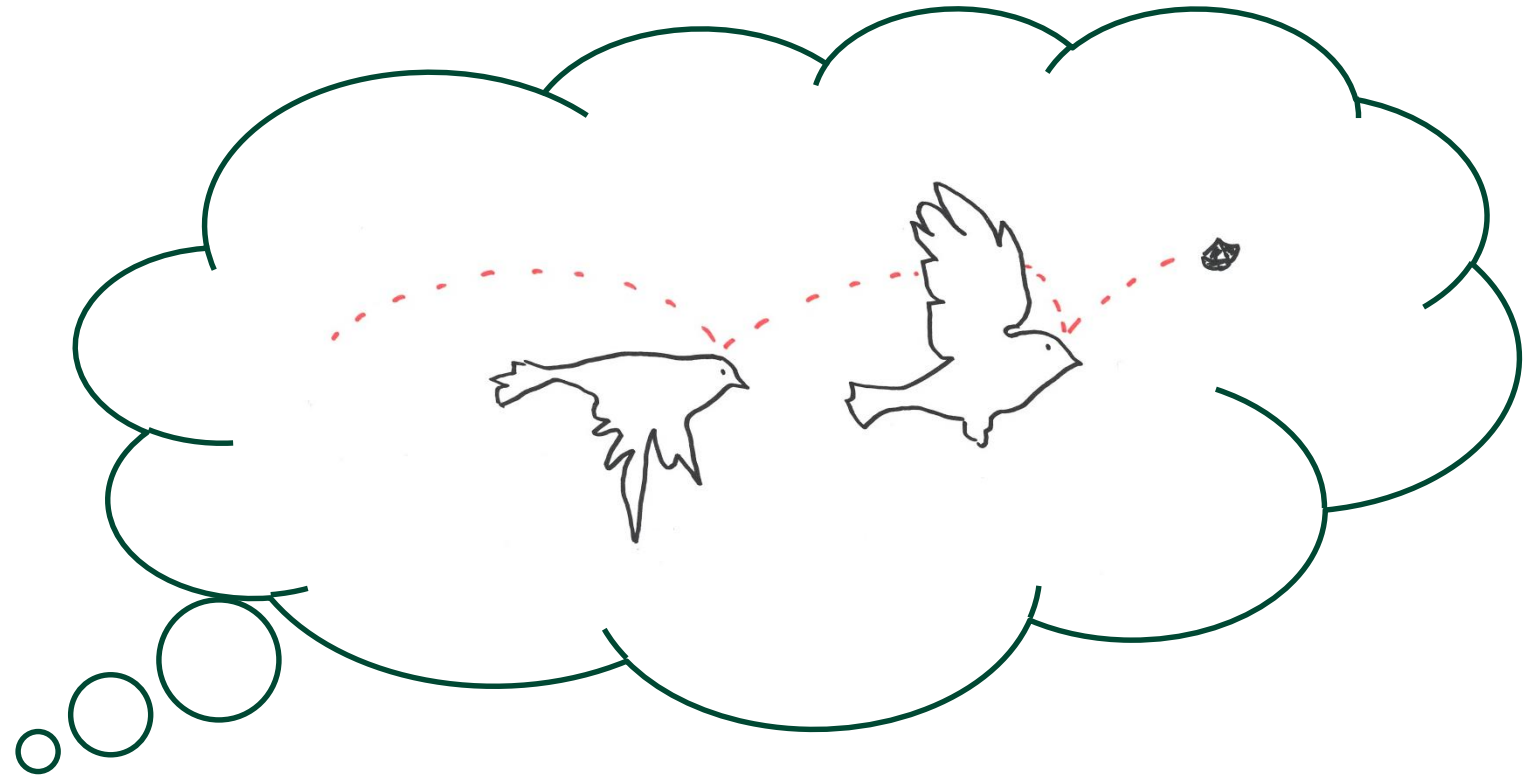
Governance verdict

Insight #2: Governance is key, but not sufficient



Insights

#1 Don't try to hit two birds...



“ Given a 33% better outcome as an individual pension ”

Collective Pensions in the UK II – RSA 2013

#2 CDC outcomes are possible today!

No fairy dust is required



Governance

- Few but relevant choices
- Value for money

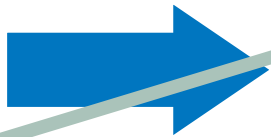
Technical

- Replicate investment profile, or even make it better!
- Pooling of individual longevity

#3 There are booms and busts!

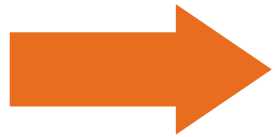


- * Efficient Market Hypothesis
- * Correlations
- * Predictions



ALM & Static portfolio mix

- * Emergence
- * The world is uncertain
- * We know that we don't know



Dynamic & Small bets



Final words

Hard working people deserve a robust retirement income